WEALTH INEQUALITY IN POLITICAL PERSPECTIVE BEN ANSELL, UNIVERSITY OF OXFORD

UMN POLITICAL SCIENCE, OCT 2017

- 1. WHAT IS WEALTH INEQUALITY?
- 2. WEALTH INEQUALITY IN THE 1ST DIMENSION -REDISTRIBUTION
- 3. WEALTH INEQUALITY IN THE 2ND DIMENSION POPULISM

WHAT IS WEALTH INEQUALITY?

Inequality in the STOCK of assets people have as opposed to their FLOW of income.

Can come from productive capital (investments) and non-productive capital (residential housing).

Sometimes has to be viewed as FUTURE claims on income - best example is pensions.

Much more unequally distributed than income and often in surprising ways.

WEALTH vs INCOME

Table 2.1: Distribution of household net worth

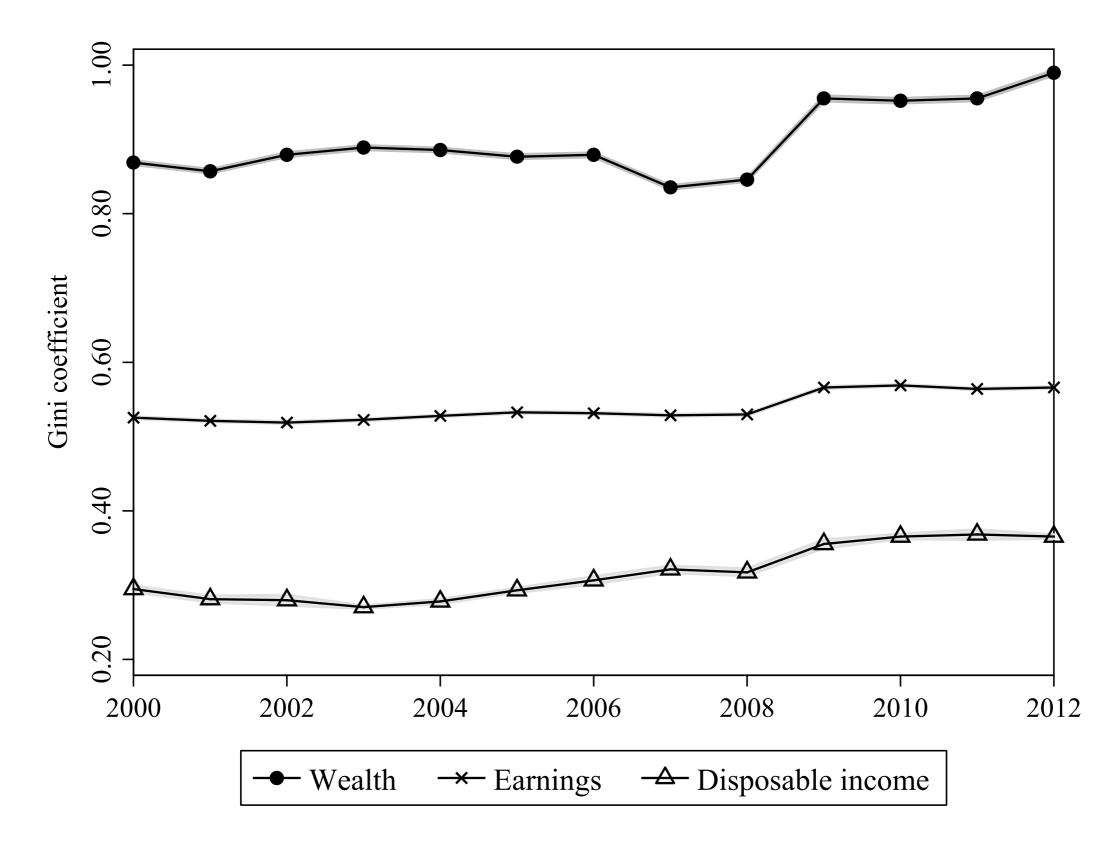
Standard cross-national income inequality patterns do not hold up with wealth.

Sweden is most unequal!

	Canada SFS 1999	Finland HWS 1998	Germany ¹ SOEP 2002	Italy SHIW 2002	Sweden HINK 2002	United Kingdom BHPS 2000	United States PSID 2001	United States SCF 2001
Shares of in	dividuals (%)						
Positive net worth	77	83	63	89	68	82	77	77
Nil net worth	3	2	29	7	5	6	8	4
Negative net worth	20	15	9	3	27	11	16	19
Shares of to	tal wealth	(%)						
Top 10%	53	45	55	42	58	45	64	71
Top 5 %	37	31	38	29	41	30	49	58
Тор 1 %	15	13	16	11	18	10	25	33
Wealth ineq	uality							
Gini index (%)	75	68	80	61	89	66	81	84

Source: OECD (2008), table 10.3, based on the LWS database. Tabulations based on a definition of household wealth that excludes business equity. Data based on household weights. Pension assets excluded for UK, Italy and Sweden.

Notes: 1. Most financial assets and non-housing debt are recorded only for values exceeding €2,500.



Swedish inequality trends: Lundberg & Waldenström, 2016

HOUSING & POLITICS

Why might housing be especially important for politics?

Mass ownership of 'capital'

But also massive differences in value of housing which have been amplified by housing booms and busts

Also forces us to think about age and place, as much as about incomes.

If an unproductive part of the economy matters so much for preferences what are macroeconomic consequences?

1ST DIMENSION POLITICS

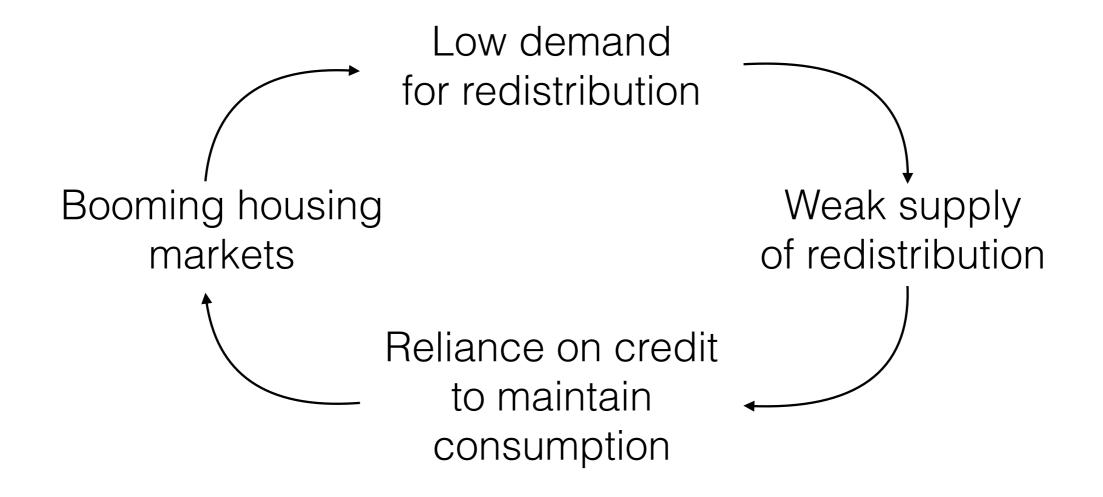
Our standard hobbyhorse in Comparative Political Economy.

Generally we expect high-income people to desire lower taxes and spending than do low-income people.

Does this work the same way for wealth? And how would we distinguish this from income.

How is distribution of wealth produced and how does this vary across contexts?

ANTI-REDISTRIBUTION CYCLE

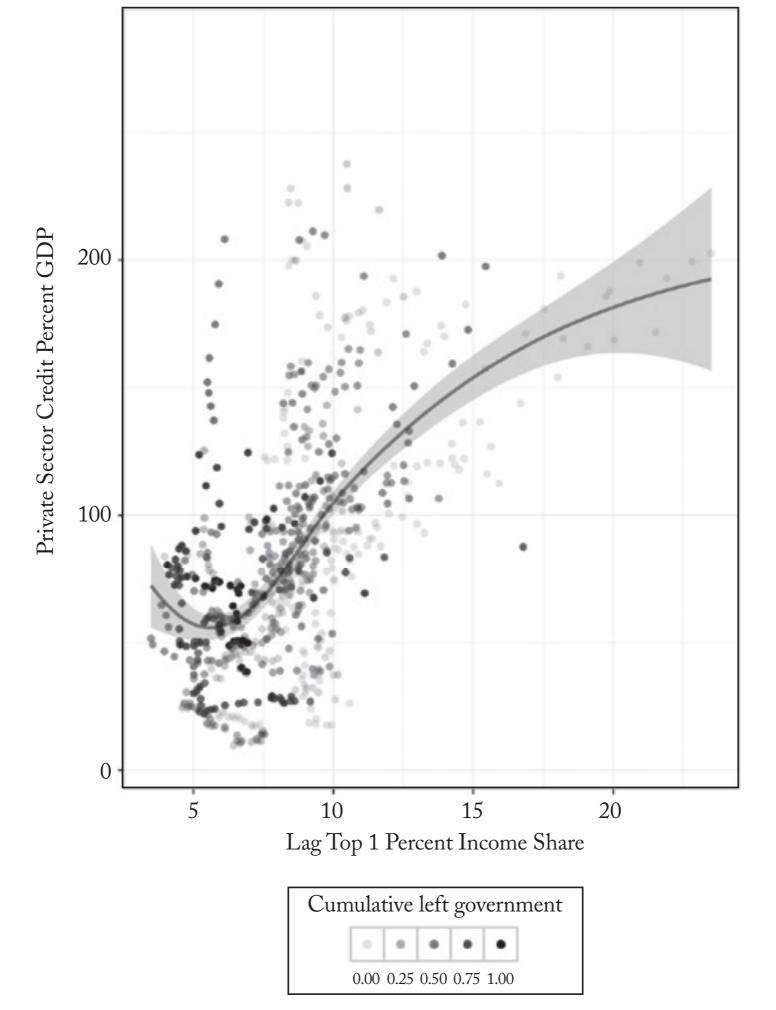


SUPPLY OF REDISTRIBUTION \rightarrow HOUSING

Ahlquist and Ansell (2017) argues that positional consumption drives borrowing.

As income inequality rises it creates demand for borrowing to close positional gaps.

Income inequality can then fuel wealth inequality.



THEORY

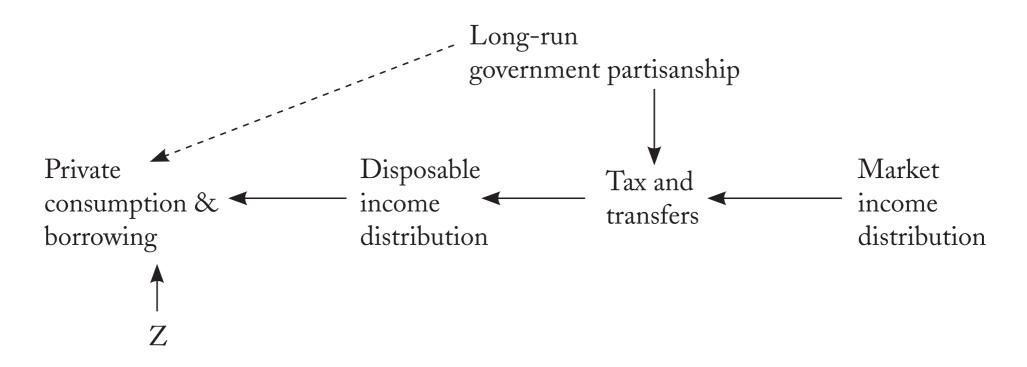
Model of positional consumption - my consumption choices depend on my income net of taxes *plus* the difference between my net income and that of rich.

Latter drives up consumption as inequality widens, which pushes down savings and increases borrowing.

But... higher taxes reduce gap in net incomes, reducing positional consumption effect of rising pre-fisc inequality.

But tax choices themselves are endogenous to inequality.

EMPIRICAL STRATEGY

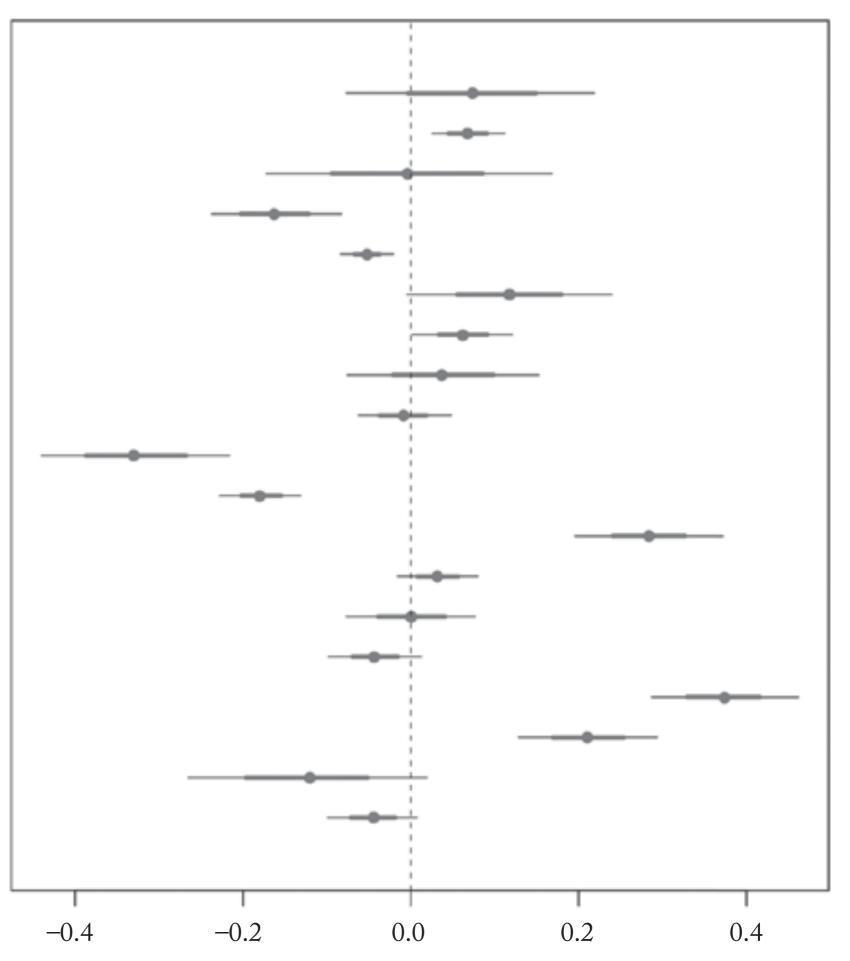


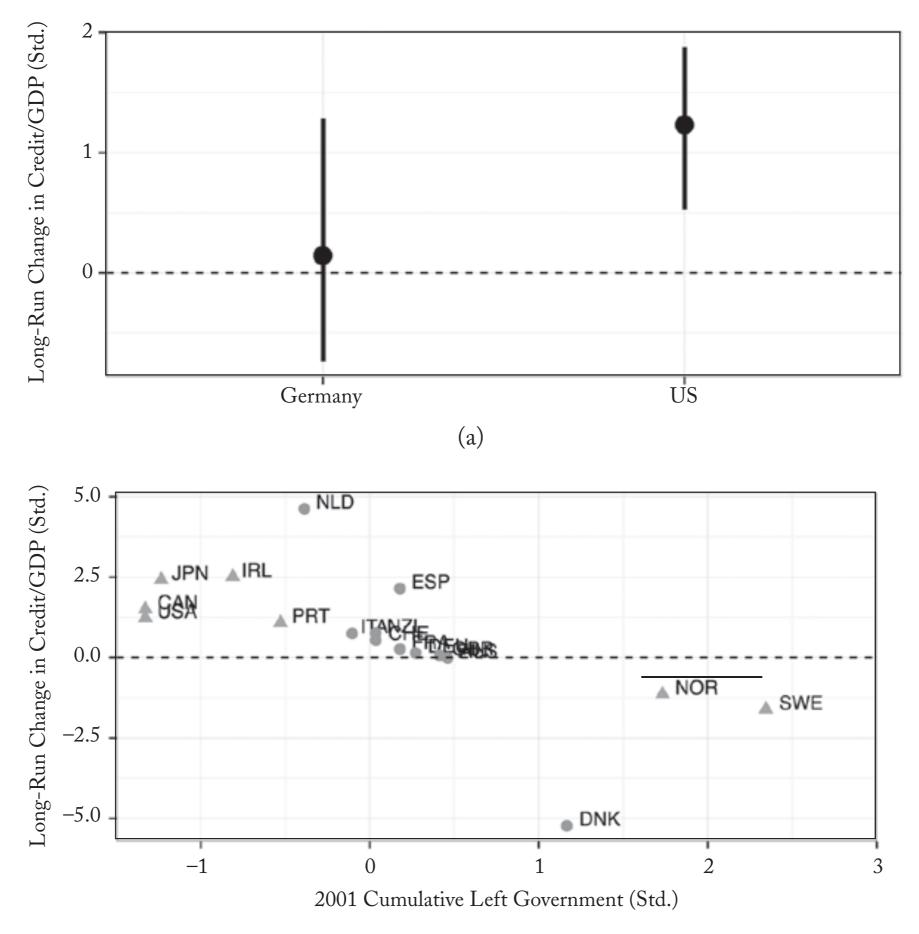
Redistribution clearly endogenous to inequality.

Data on redistribution very scarce, problematic.

- Electoral institutions and past partisan experiences established long before current redistribution; conceivably exogenous. Following theory, use long-run left government as "quasi
 - instrument" for prevailing redistribution.

Lag Inequality Δ Inequality Left Gov. Lag Ineq. \times Left Δ Inequality \times Left Lag Unemployment Δ Unemployment Lag GFCF $\Delta \, \mathrm{GFCF}$ Lag Current Account Δ Current Account Lag Budget Balance Δ Budget Balance Lag World Savings Δ World Savings Lag M3 Growth Δ M3 Growth Lag Pop.>64 D Pop.>64





(b)

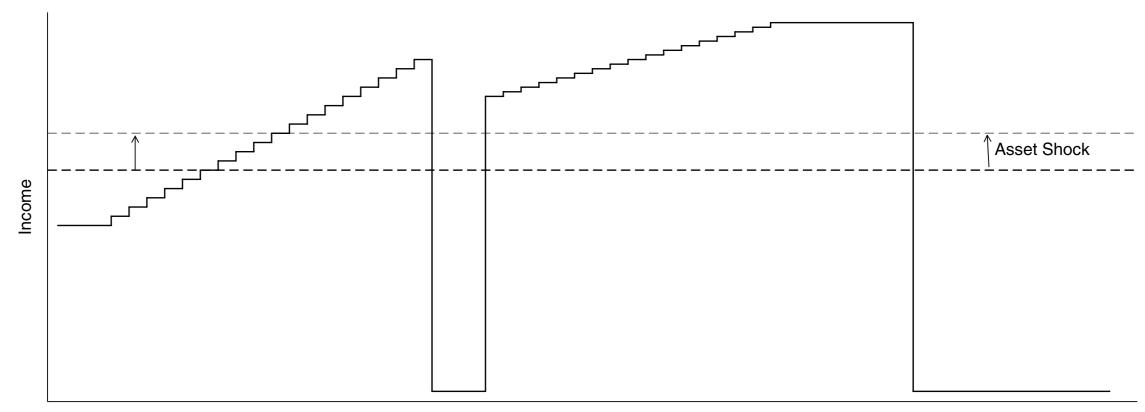
HOUSING → DEMAND FOR REDISTRIBUTION

Why do asset prices (especially but not only housing) affect individual preferences over public policies?

Although house values and individual income are typically related they need not be.

House price booms may be uncorrelated with both individual and aggregate labor market outcomes.

PERMANENT INCOME



Age

Unbroken line: transitory labor market income. Dashed lines: permanent income.

EFFECTS ON PREFERENCES

LOWER TAXES:

(a) Direct: land / property / inheritance / capital gains

(b) Indirect: adopt income tax preferences of high-income

LOWER SPENDING :

(a) Reduced eligibility for means-tested benefits

(b) Reduced willingness to pay taxes for spending

(c) Reduced demand for social insurance because of 'private insurance' of nest egg.

TYPES OF DATA

1. REGIONAL HOUSE PRICES: in many countries there is reliable contemporary data at a granular level on regional house prices. US has FHA data, UK has Land Registry. Allow apples to apples comparisons (though with limits).

2. INDIVIDUAL HOUSE PRICES: of course people don't buy a 'regional house'. Individual estimates tap into these important idiosyncrasies but rely on estimate's accuracy.

ANES PANEL RESULTS

Predicted Probabilities of Social Security Preferences by House Price Change

	0%	10%	20%	30%
Less	2.1	2.7	3.3	4.1
Same	30.6	33.6	36.6	39.7
More	67.3	63.7	60	56.2

Predicted Probabilities of Change in Social Security Preferences by House Price Change

	0%	10%	20%	30%
-2	0.1	0.2	0.3	0.4
-1	5.1	6.3	7.8	9.5
0	86.8	87.1	86.8	86.1
+1	7.9	6.4	5.1	4
+2	0.1	0	0	0

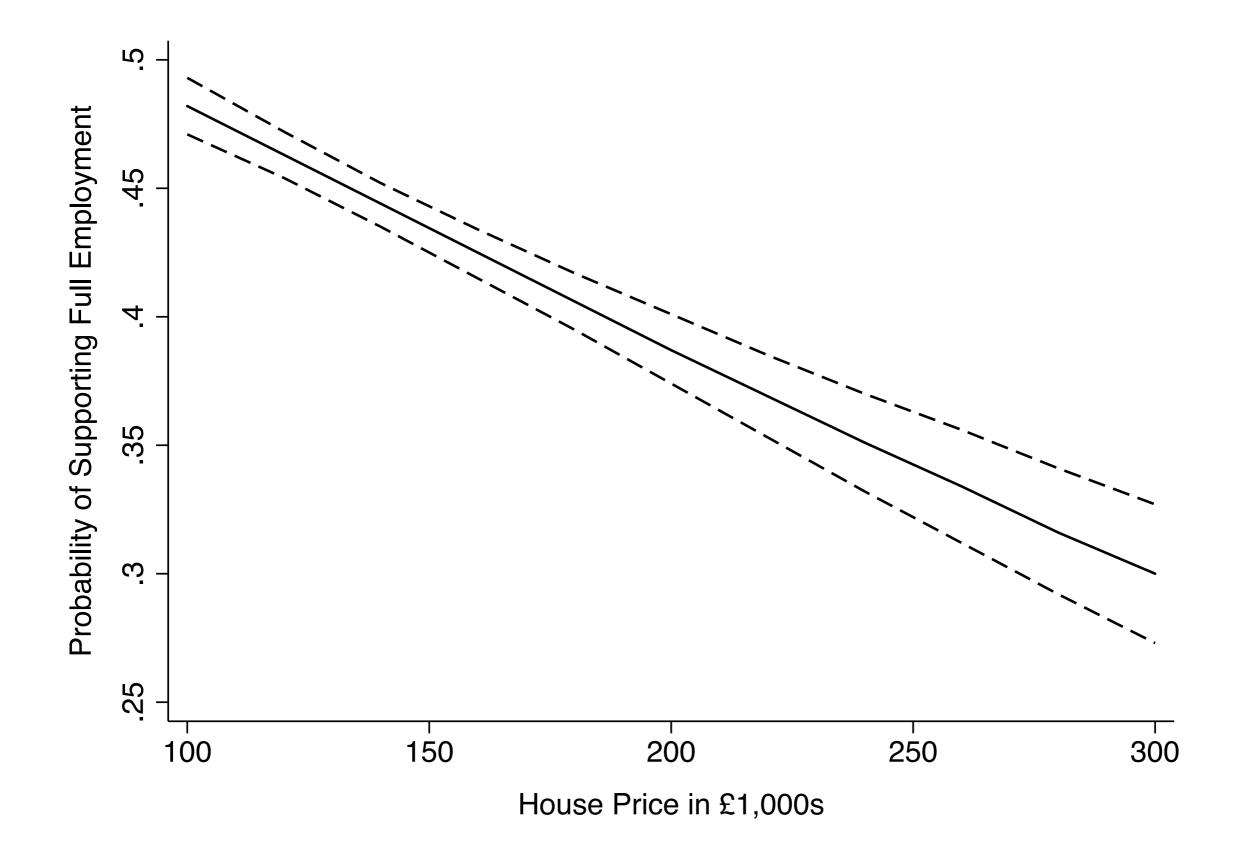
BHPS PANEL DATA

Panel dataset of 47,000 individuals from 1991 to 2006. Examine effects of both changes and levels in estimated housing values.

DV: Δ in (A) Support for Full Employment (B) Ideology Index

IV: Δ in self-estimate of house value in £10K

TECHNIQUES: (A) Ordered Probit (B) Error Correction Model (C) Permanent / Transitory Inc.



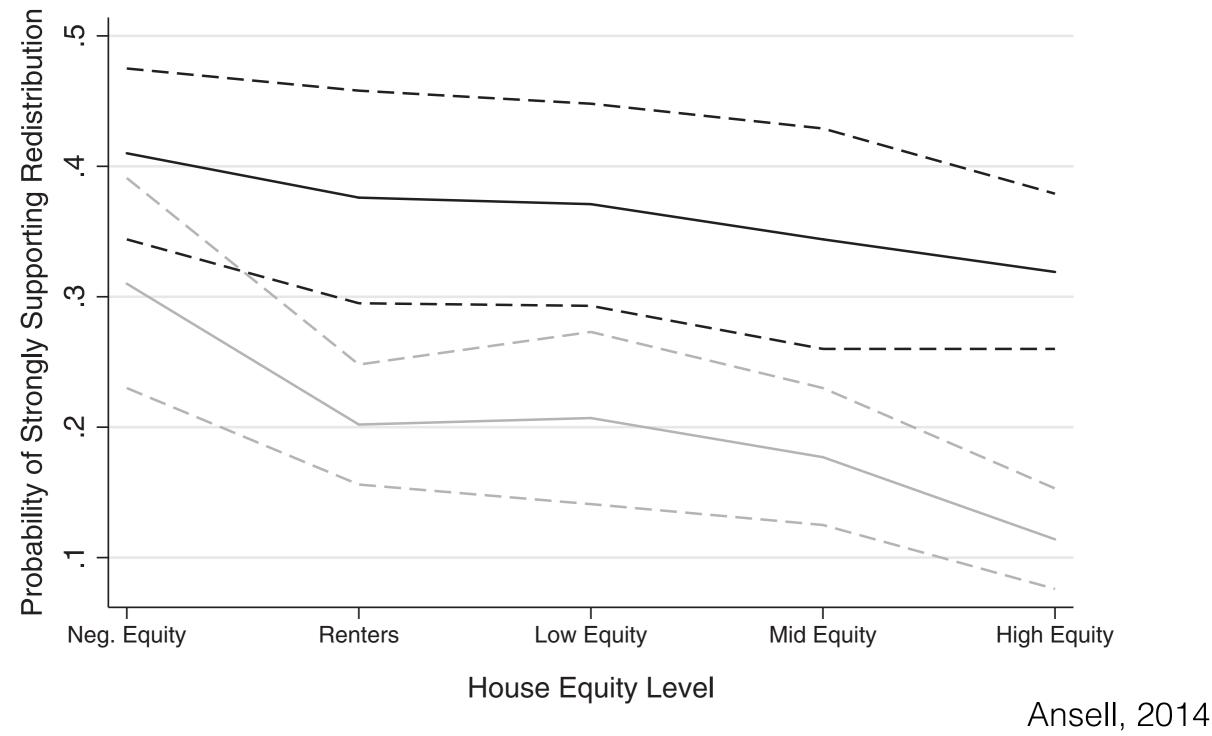
PARTISAN BIAS?

This effect is stronger across all samples (ANES, BHPS, and ISSP) for right-wing voters

Similar finding to Margalit (2013) - but not produced by ceiling effects, nor by satisfaction with current party in power.

Why? Ideological filter effect appears cause - left-wing pro-redistribution individuals are not

ISSP REDISTRIBUTION



Grey: Right Wing; Black: Non Right Wing

2ND DIMENSION POLITICS

The recent wave of elections suggests that economic class may be a less strong predictor of voting than before.

Many authors - e.g. Cas Mudde, Robert Ford - have argued this reflects value differences that are only loosely, or not at all, determined by the economy.

It expresses itself as values defined over 'group' and 'grid' rather than 'greed' (Kitschelt & Rehm).

What is connection to wealth and housing? PLACE

PLACE & POPULISM

People may own expensive houses because (a) they are rich, or (b) their property is in 'expensive' area.

Why are some areas expensive? Relates to long-run demand for land in particular places.

Agglomeration economies, poverty traps, Ricardian rental patterns all create long-lasting divergence in the experience and prospects of localities.

House prices provide a way of measuring this 'calculus of fortune' - where has prospered and where resentment festers.

POPULISM

What is link to second dimension politics?

Long-lasting experiences may shape world-views and outlooks. Not only attitudes to cosmopolitanism, diversity and globalization but also to authority and order.

The housing boom and bust may have reinforced this by solidifying residential pattern - ever harder to move.

The base of populism becomes increasingly related to geography - captured by housing - as opposed to class.

BREXIT



TWO BRITAINS?

The Brexit vote was a bolt from the blue, even for those who were its advocates.

It exposed underlying divides across regions and demographics that cut across party lines.

David Goodhart has referred to the split as between 'Somewheres' and 'Anywheres' - highlights importance of *place*.

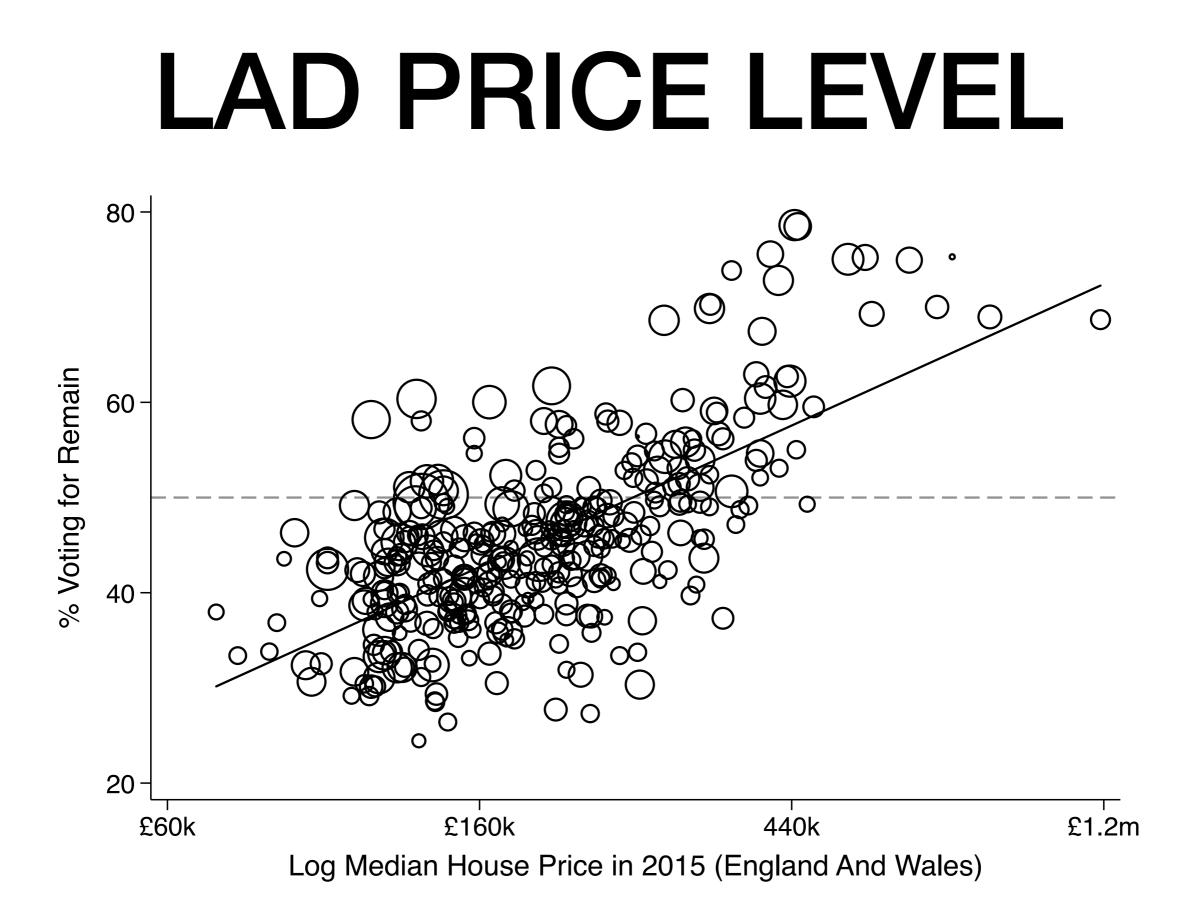
DATA

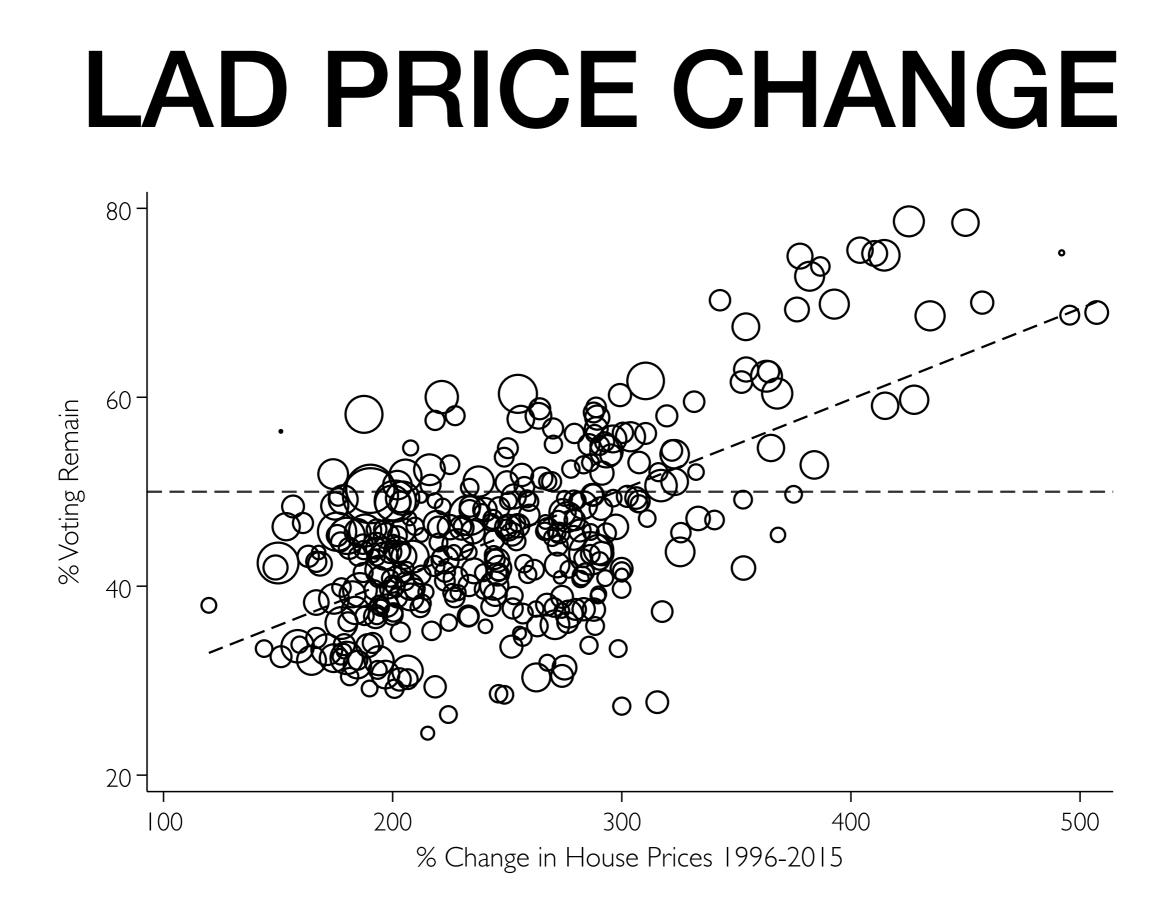
I use Land Registry data on the sales price for *every* real estate transaction in England / Wales since 1996.

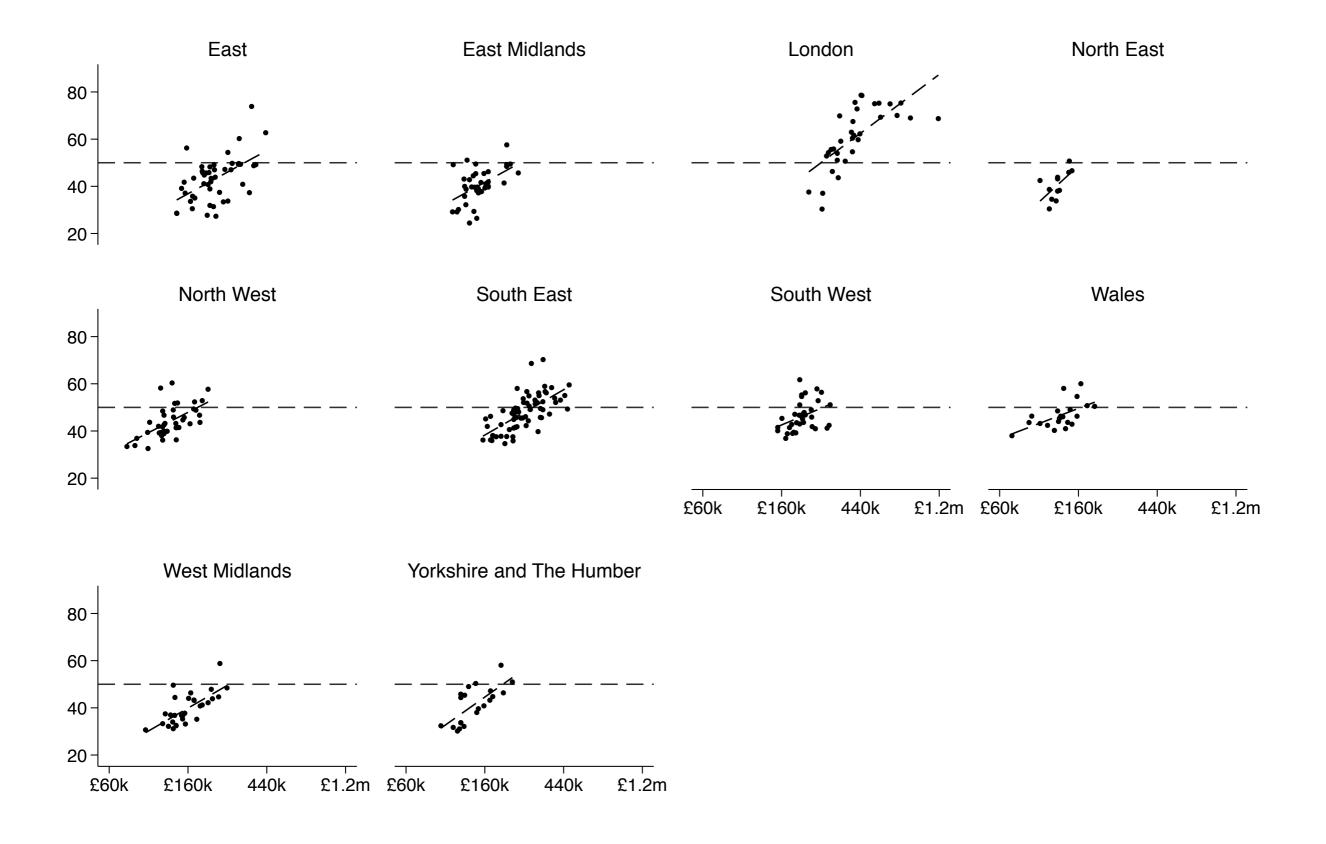
Use (logged) median prices at the Local Authority District (50,000-250,000 people) and ward (5-10,000).

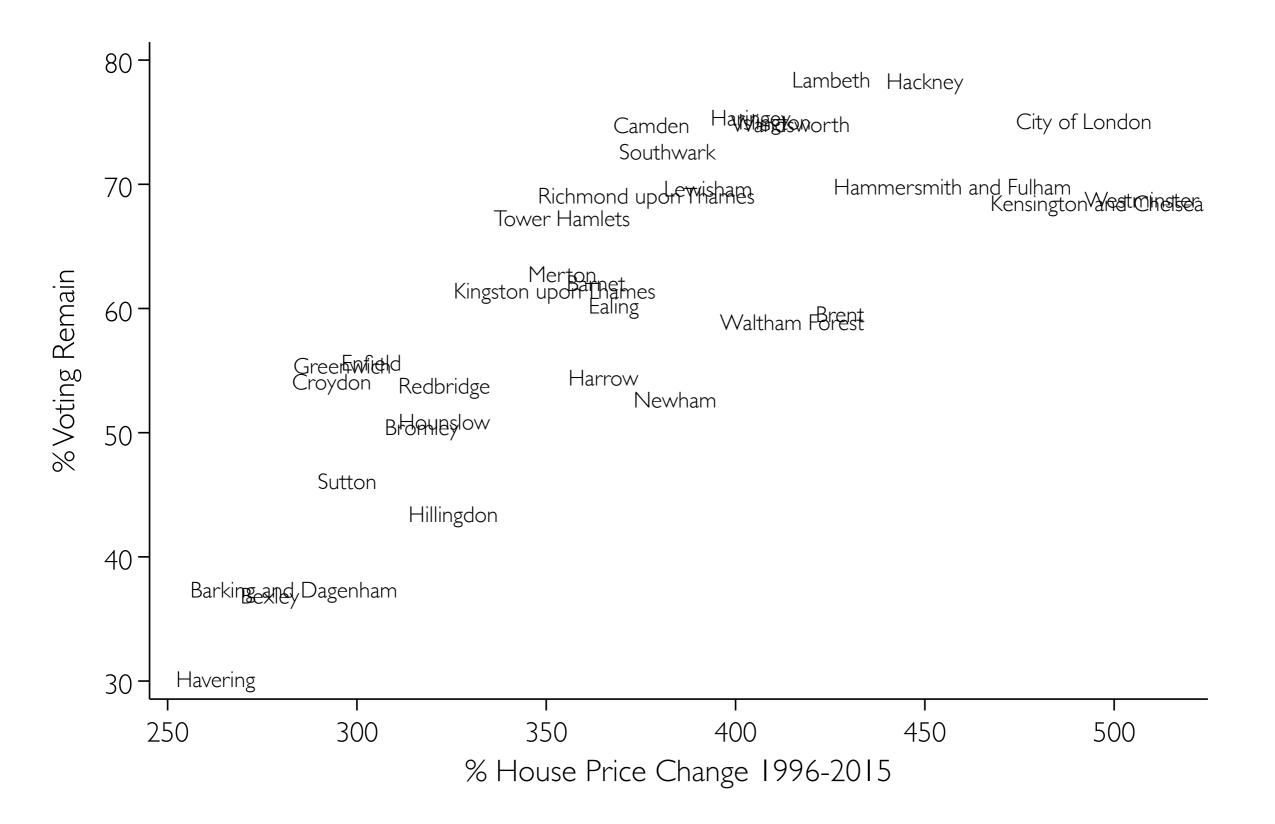
Match to reported Remain vote at LAD. Also have subset of ward counts.

Use British Election Study data to match individuals by homeownership status to their LAD and Brexit intention.



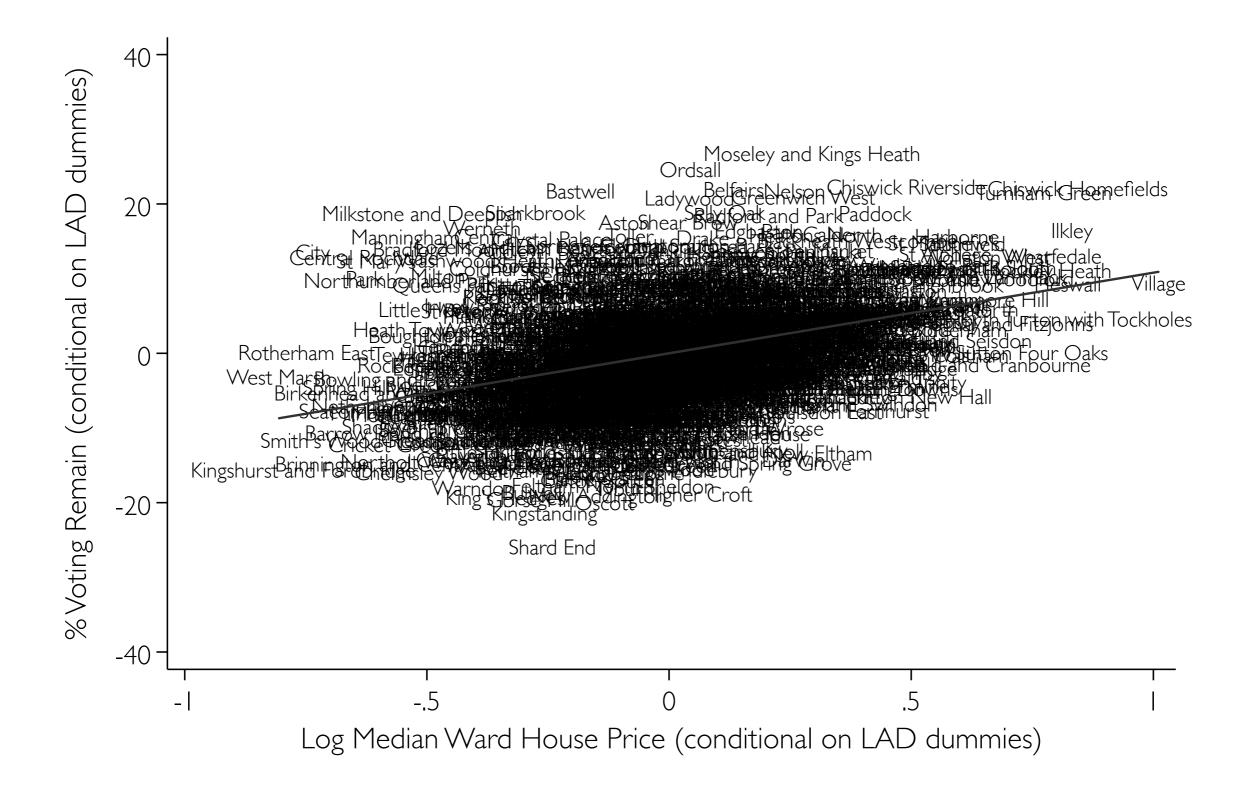






WARD LEVEL

	(1)	(2)	(3)	(4)
Log Median Price (Ward)	15.72	15.72	9.698	10.80
	(0.577)	(1.726)	(1.734)	(1.551)
Log Median Price (LAD)			7.823	
			(2.762)	
Observations	1109	1109	1109	1109
LADs		Cluster SEs	Cluster SEs	Fixed Effects
	(1)	(2)	(3)	(4)
Ward Price Change 1995-2016	0.09	1 0.04	9 0.022	0.012
	(0.00)	7) (0.00	9) (0.007)) (0.006)
Log Median Price (Ward)		9.19	6 8.049	9.846
		(1.78)	(1.736)	(1.656)
Log Median Price (LAD)			-5.080	
			(4.649))
LAD Price Change 1995-2016			0.082	
			(0.032))
Observations	1109	9 110	9 1109	1109
LADs	Cluster	SEs Cluster	SEs Cluster S	Es Fixed FX

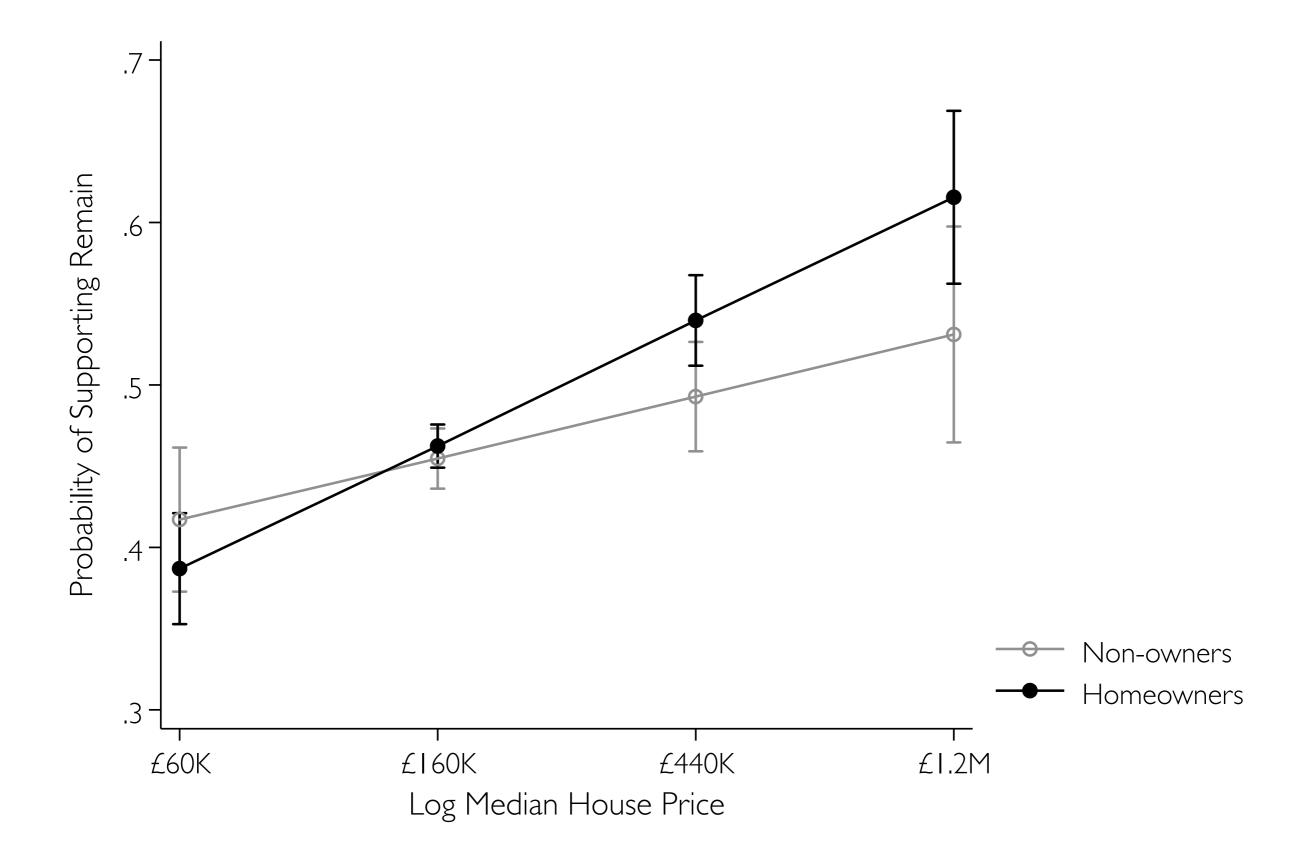


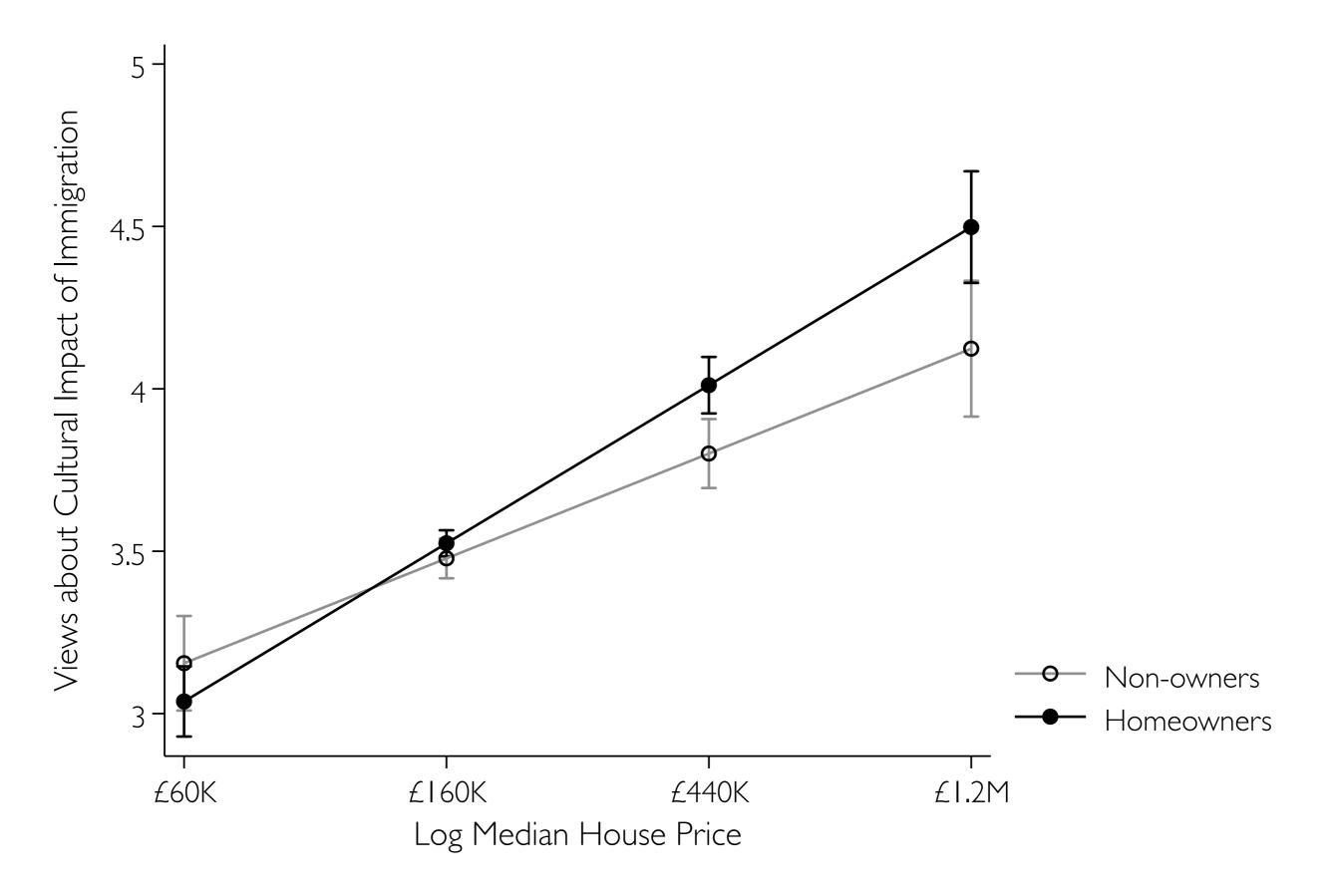
BRITISH ELECTION STUDY

I examine the panel completed just before the Referendum, which asked voting intention. Accurate sample - 51% support for Leave.

Data on housing tenure. Interact home-ownership with (log) LAD house price level.

Examine both Remain support and immigration attitudes.





BES

In sum, living in high house price areas correlated with Remain support, *especially* for homeowners.

Remain support highly correlated with immigration attitudes. *Place* seems to affect both.

Remain base: young, high-income, female, in high-house price areas. Pro-migration.

Leave base: old, lower-income, male, low houseprice areas. Anti-migration.

TRUMP VOTE

Can see similar patterns using CCES 2016 data which codes individuals by zip-code.

Match 5 digit zip-code to Zillow 'Zestimates' of single family house prices in 2016 along with annual change since 2001.

Can see effect of 'place' at both individual level and at more aggregated Congressional District level.

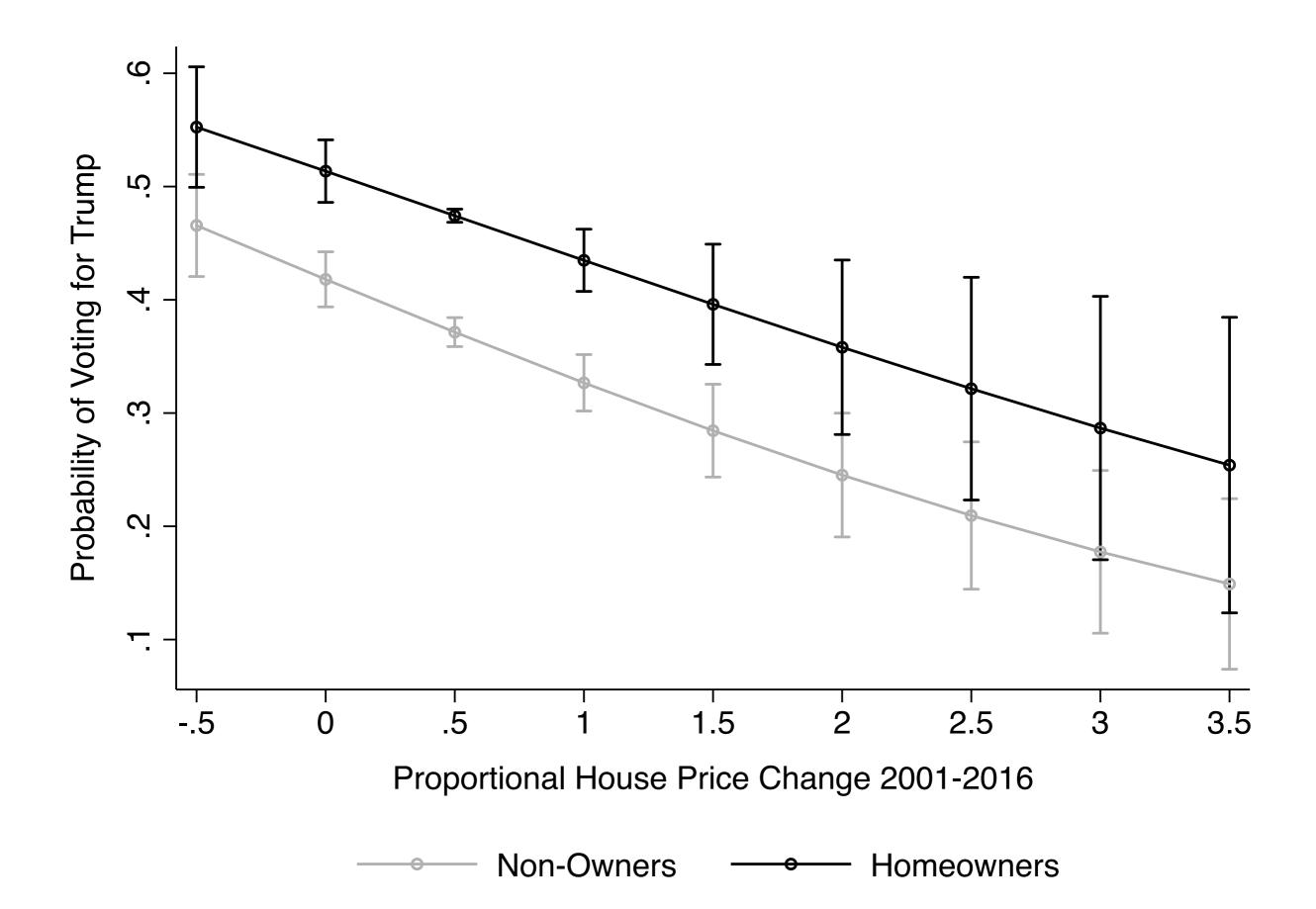
But NO similar 'interaction' effect to BES in survey.

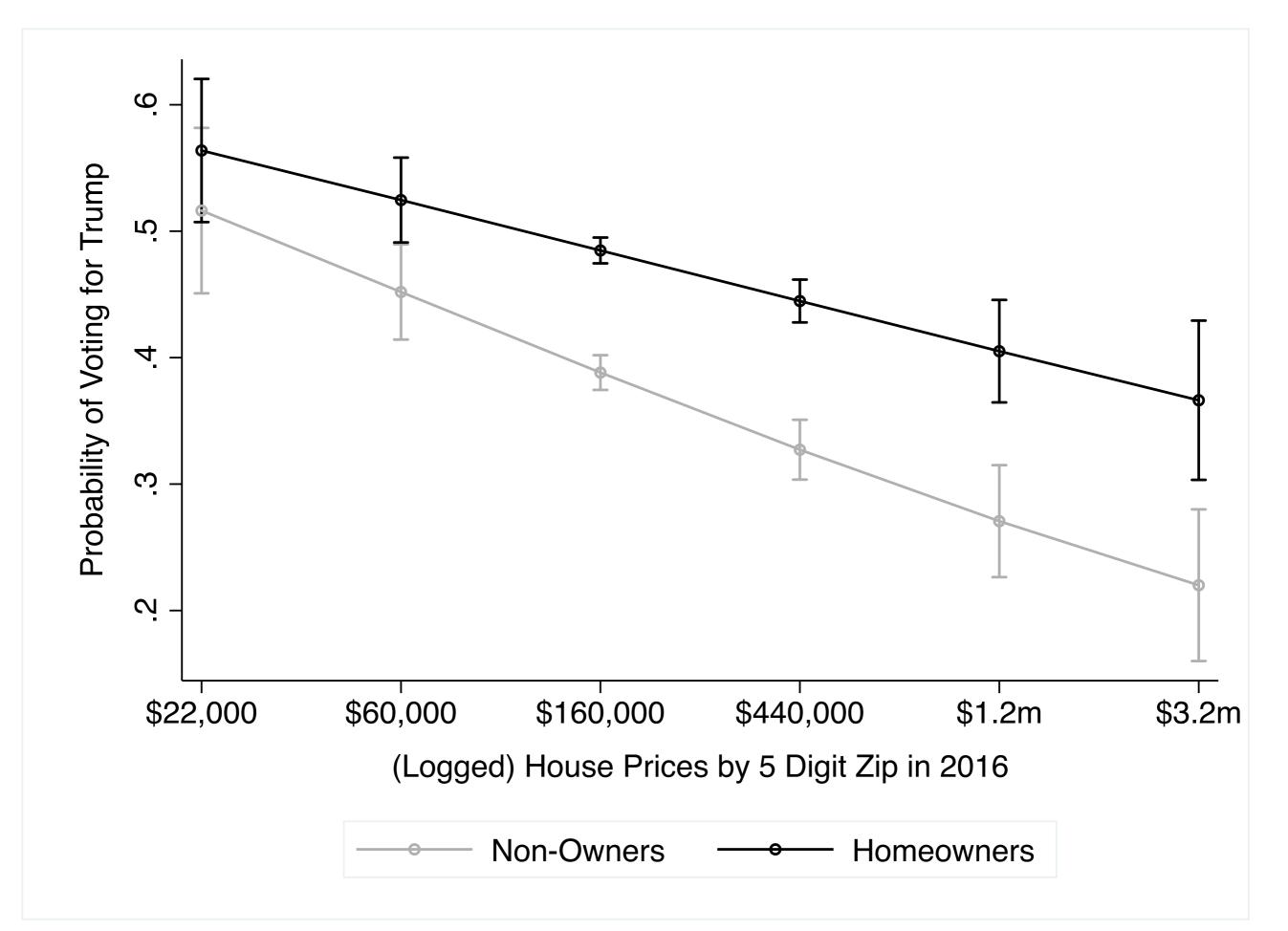
VOTE CHOICE

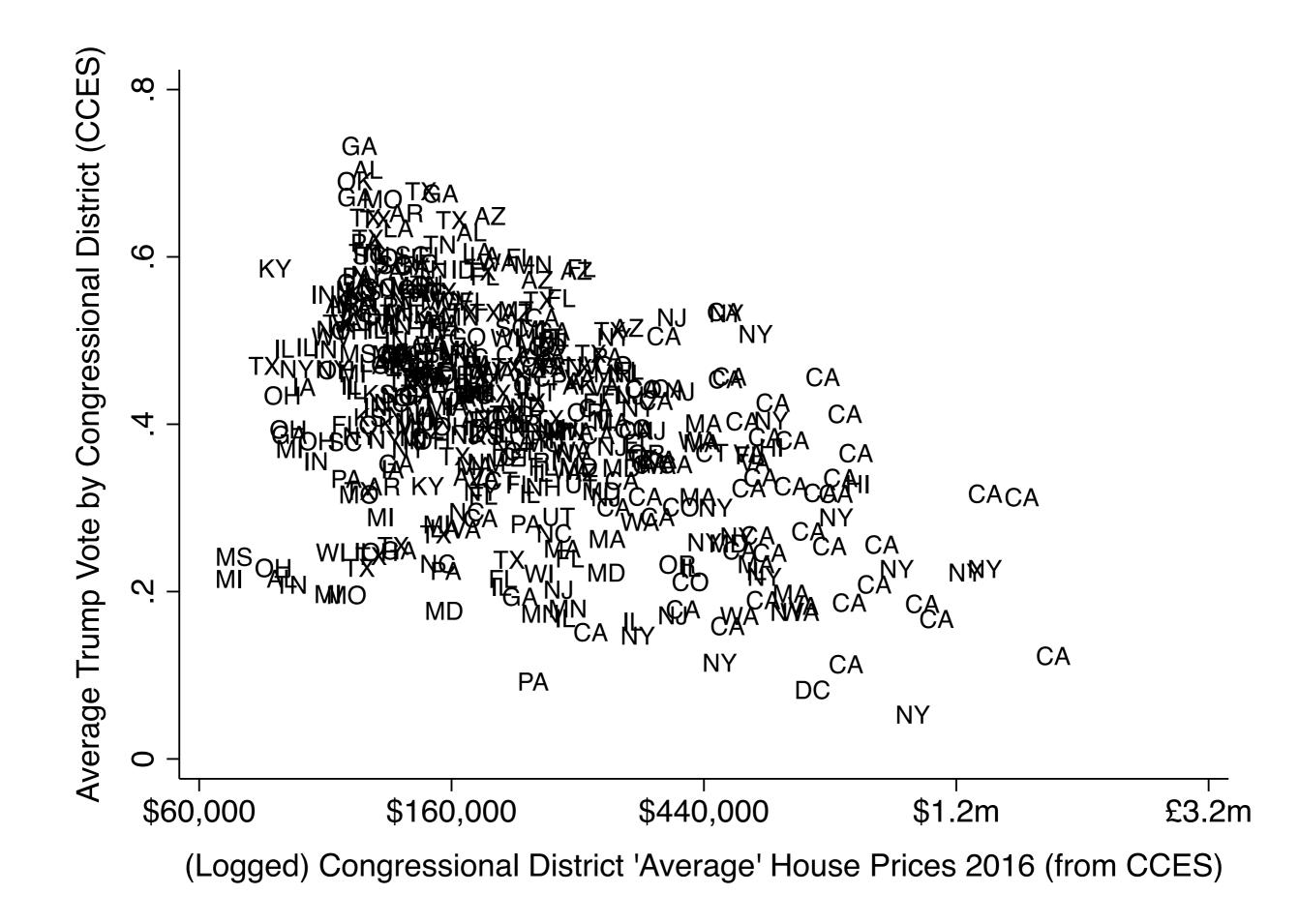
House prices: both levels (logged \$2016 average by 5 digit zip) and changes (5 yr or 15yr) have negative correlation with Trump support.

Little sign of interaction effect with homeownership across specifications.

Robust to controlling for state dummies, employment status, gender, age, race, income, education, and even Party ID.

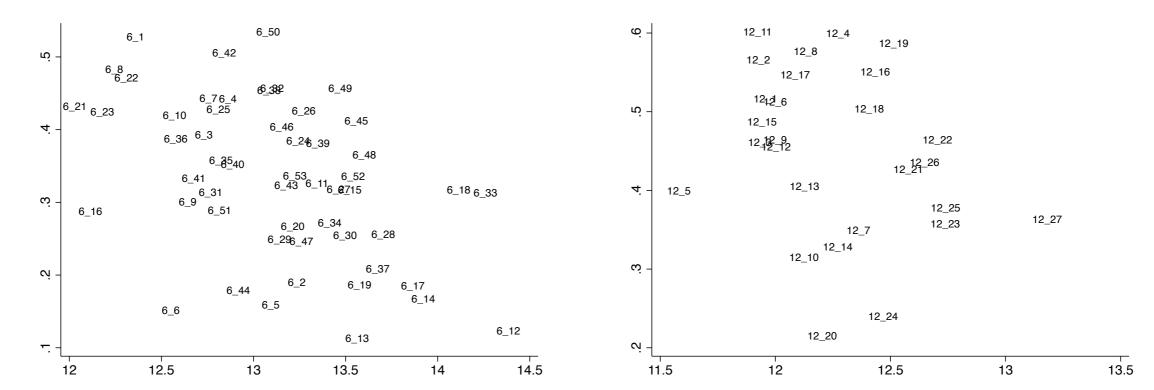






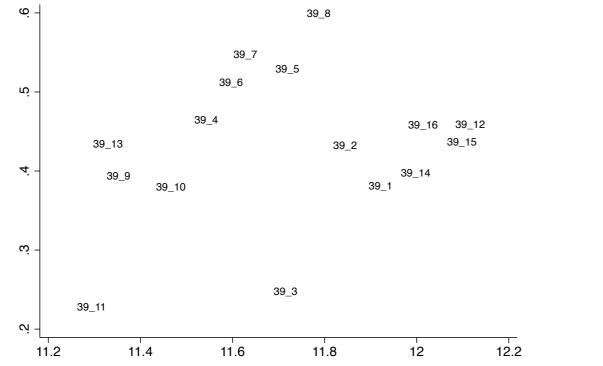
California

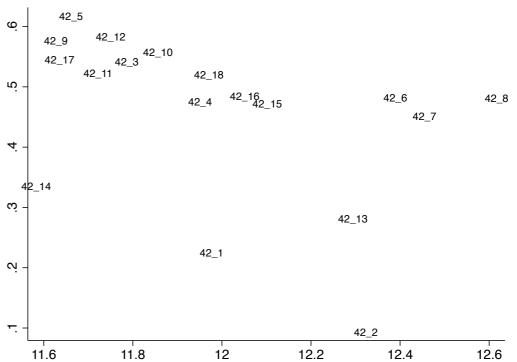




Ohio

Pennsylvania





Populist

